



Weddings by
BINA PUNJANI
HAIR STUDIO





Weddings by **BINA PUNJANI** **HAIR STUDIO**

Since 2011, Bina Punjani Hair Studio has been providing bespoke makeup and hairstyling services for brides, bridesmaids, families and guests for both destination and local weddings.

Our talented and highly skilled hair and makeup artists work to international standards, and continuously update and upgrade our skills, so that our work stays fresh, relevant and exceptional.

We have the largest in-house team in Goa of 15+ artists, are able to handle a wide variety of requirements, while ensuring quality and consistency.



@binapunjanibridals (for brides)
@binapunjanibridals (for family / guests)



www.binapunjani.com/bridals



Pralay / 9834030641





PRELIMINARY INFORMATION



A BRANDED SERVICE

Our makeup & hairstyling services are provided as a branded service, and done by our in-house experts. All artists trained & mentored in the same system under the guidance of our brand head, Bina Punjani, & are upskilled regularly to ensure brand consistency & quality.

For services for the bride, we have two categories of artists:

- **REGULAR:** *these are experienced experts who mainly work on minor functions for the bride as well as services for family, guests etc. They have a wide range of skills & are able to offer multiple options*
- **BRIDAL:** *These are the best of the best - they have a wider range of skills, can offer more variety & are able to do a higher level of detailing than REGULAR artists.*

Bina Punjani, the brand head, is not a practicing makeup artist - all makeup is done by an expert from our team. It is possible to book Bina for hairstyling (the ROYAL option).

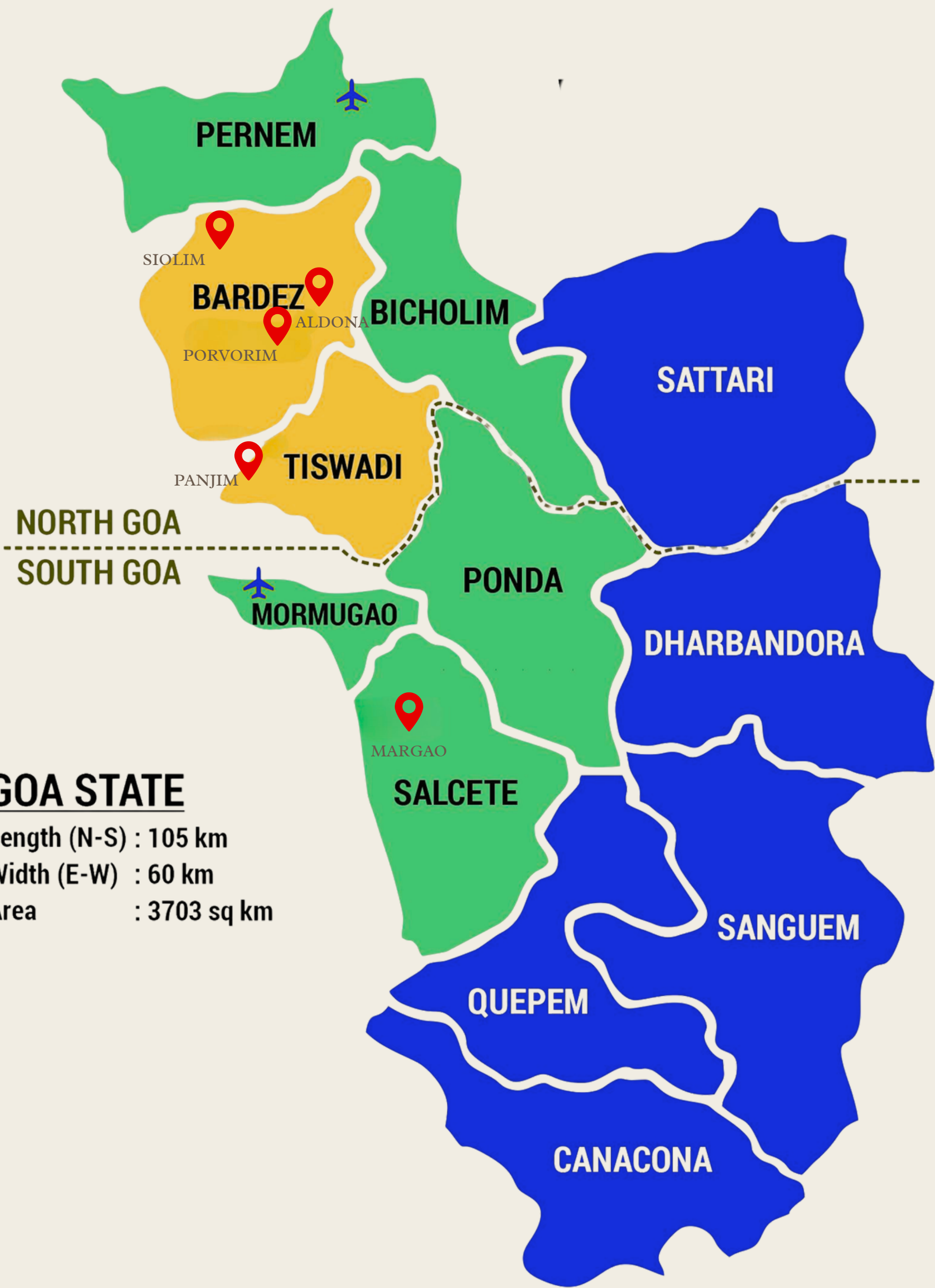
For all bridal services booked with our team, Bina personally handles all consultations and customization discussions herself - ie the bride works directly with Bina to plan and detail out her looks.

PRICING BY ZONE

Goa is a state, not a city & distances for bookings vary from a few minutes to a few hours. Accordingly, we offer a Taluka based ZONEWISE pricing structure (12 talukas are divided into 3 zones). Please do identify your zone (or ask us) to get the right pricing.



SERVICE ZONES



ZONE 1 North Goa upto Siolim (Bardez & Tiswadi)



ZONE 2 Rest of North, South Goa upto Mobor (Pernem, Bicholim, Ponda, Mormugoa, Salcete)



ZONE 3 Rest of Goa (Cancona, Satari, Dharbhandora, Sanguem)

IN SALON

Weddings by

BINA PUNJANI

HAIR STUDIO

FOR THE BRIDE

Bina Punjani Hair Studio, Panjim / Porvorim only

CLASSIC

single dual skilled REGULAR artist

For minor daytime functions like Haldi, Mehendi, Pooja

8,000

CLASSIC PLUS

single dual skilled BRIDAL artist

For minor evening functions like Cocktail, Light Reception

12,000

SIGNATURE LIGHT

1 BRIDAL makeup artist + 1 REGULAR hair artist

For major functions like Sangeet & Wedding

20,000

SIGNATURE

1 BRIDAL makeup artist + 1 BRIDAL hair artist

For major functions like Sangeet & Wedding

24,000

ROYAL

1 BRIDAL makeup artist + Hair by BINA PUNJANI

For major functions like Sangeet & Wedding

30,000

RECOMMENDED



ADD ON SERVICES & VARIANTS

TOUCH UP/ REFRESH

15-30 min refresh of same look, with minor modification

6,000

*Touch up within 2 hours will be done by same team.
Later touch up will be done by a different REGULAR artist
Cost will be 50% higher with a BRIDAL artist (if available)*

CHANGE OF LOOK

60-75 min MODIFICATION of existing look

12,000

*Change of look within 4 hours will be done by same team.
Later change of look will be done by a single BRIDAL artist*

*TOUCH UP & CHANGE OF LOOK are available only for
SIGNATURE, SIGNATURE LIGHT and ROYAL options*

ONLY MAKEUP / ONLY HAIR

Sangeet or Wedding

12,000

with BRIDAL artist (hair or makeup)

8,000

with REGULAR artist (hair only)

Other Functions

9,000

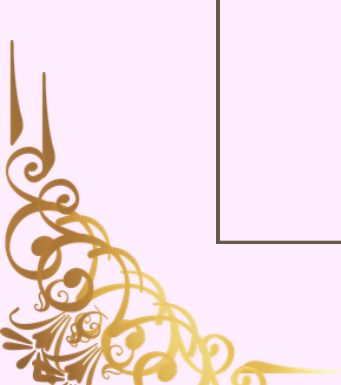
with BRIDAL artist

6,000

with REGULAR artist

Hairstyling by Bina Punjani

18,000



IN SALON

FAMILY / GUEST SERVICES

OPTION 1: PAY PER SERVICE

hairstyling	2,000
makeup	2,000
men’s makeup	1,000
simple draping	1,000
detailed draping	2,000
groom makeup	2,000
groom hairstyling	1,000
Minimum booking per artist	2,000
Minimum artists	1

OPTION 2: PAY PER ARTIST

3 hour booking	8,000
4 hour booking	10,000
6 hour booking	12,000
8 hour booking	16,000
12 hour booking	20,000
Upgrade to Bridal artist	50% extra

- Guest bookings cannot be used for any services for the bride
- Artists to be allocated a specific space or area to work. Room to room service is not possible.
- Timing is counted from start of first service or 30 min after booking time, whichever is earlier.
- Any service started 15 min before completion time will be included.
- Extension of services is on pro-rata basis in slots of 30 min

ZONE 1

Weddings by
BINA PUNJANI
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FOR THE BRIDE

North Goa upto Siolim (Bardez & Tiswadi)

CLASSIC

single dual skilled REGULAR artist

For minor daytime functions like Haldi, Mehendi, Pooja

10,000

CLASSIC PLUS

single dual skilled BRIDAL artist

For minor evening functions like Cocktail, Light Reception

15,000

SIGNATURE LIGHT

1 BRIDAL makeup artist + 1 REGULAR hair artist

For major functions like Sangeet & Wedding

25,000

SIGNATURE

1 BRIDAL makeup artist + 1 BRIDAL hair artist

For major functions like Sangeet & Wedding

30,000

ROYAL

1 BRIDAL makeup artist + Hair by BINA PUNJANI

For major functions like Sangeet & Wedding

36,000



ADD ON SERVICES & VARIANTS

TOUCH UP/ REFRESH

15-30 min refresh of same look, with minor modification

7,500

Touch up within 2 hours will be done by same team.

Later touch up will be done by a different REGULAR artist

Cost will be 50% higher with a BRIDAL artist (if available)

CHANGE OF LOOK

60-75 min MODIFICATION of existing look

15,000

Change of look within 4 hours will be done by same team.

Later change of look will be done by a single BRIDAL artist

*TOUCH UP & CHANGE OF LOOK are available only for
SIGNATURE, SIGNATURE LIGHT and ROYAL options*

ONLY MAKEUP / ONLY HAIR

Sangeet or Wedding

15,000

with BRIDAL artist (hair or makeup)

10,000

with REGULAR artist (hair only)

Other Functions

10,000

with BRIDAL artist

7,500

with REGULAR artist

Hairstyling by Bina Punjani

22,000

ZONE 2

Weddings by
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HAIR STUDIO

FOR THE BRIDE

Rest of North, South Goa upto Mobor (Pernem, Bicholim, Ponda, Mormugoa, Salcete)

CLASSIC

single dual skilled REGULAR artist

For minor daytime functions like Haldi, Mehendi, Pooja

12,000



CLASSIC PLUS

single dual skilled BRIDAL artist

For minor evening functions like Cocktail, Light Reception

18,000



SIGNATURE LIGHT

1 BRIDAL makeup artist + 1 REGULAR hair artist

For major functions like Sangeet & Wedding

30,000



SIGNATURE

1 BRIDAL makeup artist + 1 BRIDAL hair artist

For major functions like Sangeet & Wedding

36,000



ROYAL

1 BRIDAL makeup artist + Hair by BINA PUNJANI

For major functions like Sangeet & Wedding

45,000



ADD ON SERVICES & VARIANTS

TOUCH UP / REFRESH

15-30 min refresh of same look, with minor modification

10,000

within 2 hours, with same team

12,000 / 16,000

Later touch up, with REGULAR artist / BRIDAL artist

CHANGE OF LOOK

60-75 min MODIFICATION of existing look

18,000

Change of look within 4 hours will be done by same team.

Later change of look will be done by a single BRIDAL artist

*TOUCH UP & CHANGE OF LOOK are available only for
SIGNATURE, SIGNATURE LIGHT and ROYAL options*

ONLY MAKEUP / ONLY HAIR

Sangeet or Wedding

18,000

with BRIDAL artist (hair or makeup)

12,000

with REGULAR artist (hair only)

Other Functions

14,000

with BRIDAL artist

12,000

with REGULAR artist

Hairstyling by Bina Punjani

27,000

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FOR THE BRIDE

Rest of Goa (Cancona, Satari, Dharbhandora, Sanguem)

CLASSIC

single dual skilled REGULAR artist

For minor daytime functions like Haldi, Mehendi, Pooja

14,000



CLASSIC PLUS

single dual skilled BRIDAL artist

For minor evening functions like Cocktail, Light Reception

21,000



SIGNATURE LIGHT

1 BRIDAL makeup artist + 1 REGULAR hair artist

For major functions like Sangeet & Wedding

35,000



SIGNATURE

1 BRIDAL makeup artist + 1 BRIDAL hair artist

For major functions like Sangeet & Wedding

42,000



ROYAL

1 BRIDAL makeup artist + Hair by BINA PUNJANI

For major functions like Sangeet & Wedding

52,000



ADD ON SERVICES & VARIANTS

TOUCH UP / REFRESH

15-30 min refresh of same look, with minor modification

10,000

within 2 hours, with same team

14,000 / 18,000

Later touch up, with REGULAR artist / BRIDAL artist

CHANGE OF LOOK

60-75 min MODIFICATION of existing look

21,000

Change of look within 4 hours will be done by same team.

Later change of look will be done by a single BRIDAL artist

*TOUCH UP & CHANGE OF LOOK are available only for
SIGNATURE, SIGNATURE LIGHT and ROYAL options*

ONLY MAKEUP / ONLY HAIR

Sangeet or Wedding

21,000

with BRIDAL artist (hair or makeup)

14,000

with REGULAR artist (hair only)

Other Functions

16,000

with BRIDAL artist

14,000

with REGULAR artist

Hairstyling by Bina Punjani

32,000

FOR THE BRIDE

ZONE BASED PRICING GUIDE: in salon / zone 1 / zone 2 / zone 3*

CLASSIC

single dual skilled REGULAR artist
For minor daytime functions like Haldi, Mehendi, Pooja
8,000 / 10,000 / 12,000 / 14,000

CLASSIC PLUS

single dual skilled BRIDAL artist
For minor evening functions like Cocktail, Light Reception
12,000 / 15,000 / 18,000 / 21,000

SIGNATURE LIGHT

1 BRIDAL makeup artist + 1 REGULAR hair artist
For major functions like Sangeet & Wedding
20,000 / 25,000 / 30,000 / 35,000

SIGNATURE

1 BRIDAL makeup artist + 1 BRIDAL hair artist
For major functions like Sangeet & Wedding
24,000 / 30,000 / 36,000 / 42,000

ROYAL

1 BRIDAL makeup artist + Hair by BINA PUNJANI
For major functions like Sangeet & Wedding
30,000 / 37,500 / 45,000 / 52,500

ZONE 1: North Goa upto Siolim (Bardez & Tiswadi)
ZONE 2: Rest of North, South Goa upto Mobor (Pernem, Bicholim, Ponda, Mormugoa, Salcete)
ZONE 3: Rest of Goa (Cancona, Satari, Dharbhandora, Sanguem)



ADD ON SERVICES & VARIANTS

TOUCH UP / REFRESH

15-30 min refresh of same look, with minor modification

6,000 / 7,500 / 10,000 / 10,000

within 2 hours, with same team

6,000 / 7,500 / 12,000 / 14,000

Later touch up, with REGULAR artist

9,000 / 10,000 / 16,000 / 18,000

Later touch up with BRIDAL artist

CHANGE OF LOOK

60-75 min MODIFICATION of existing look

12,000 / 15,000 / 18,000 / 21,000

Change of look within 4 hours will be done by same team.

Later change of look will be done by a single BRIDAL artist

*TOUCH UP & CHANGE OF LOOK are available only for
SIGNATURE, SIGNATURE LIGHT and ROYAL options*

ONLY MAKEUP / ONLY HAIR

Sangeet or Wedding

12,000 / 15,000 / 18,000 / 21,000

with BRIDAL artist (hair or makeup)

8,000 / 10,000 / 12,000 / 14,000

with REGULAR artist (hair only)

Other Functions

9,000 / 10,000 / 14,000 / 16,000

with BRIDAL artist

6,000 / 7,500 / 12,000 / 14,000

with REGULAR artist

Hairstyling by Bina Punjani

18,000 / 22,000 / 27,000 / 32,000

BRIDAL TRIAL

At BPHS Porvorim salon
6,000

At any other BPHS salon
7,500

At Location
8,000 / 10,000 / 12,000 / 14,000
(in salon / zone 1 / zone 2 / zone 3)

Bridal Trial - Royal (with Bina)
7,500
at Porvorim salon

10,000
at Dona Paula salon

- *Bridal trial is available only for SIGNATURE, SINGATURE LIGHT and ROYAL*
- *Same artists as trial will be sent for main booking, if same option is booked*
- *Bridal trial charges are payable in advance*
- *Trial charges are adjustable against 10% of BRIDE'S booking - they cannot be adjusted against guest / family bookings*
- *One single trial for one look is offered. Any additional trials or looks are chargeable and non-adjustable*
- *In case trial artist is unavailable for any reason, a replacement artist of the same category or higher will be offered, along with a complimentary trial with the replacement artist at Porvorim salon.*

PRODUCTS & INCLUSIONS

PRODUCTS USED

MAKEUP

Professional grade HD makeup from international brands such as PAC, MAC, Estee Lauder, Kryolan, Inglot etc

HAIR

Professional grade hair products from Loreal, Schawrzkopf etc

INCLUSIONS

- HAIR
 - 1 set of synthetic hair extensions (SIGNATURE LIGHT onwards)
 - Real / human hair extensions are NOT INCLUDED
 - minor accessories, fresh flowers
- MAKEUP
 - Eyelashes, contact lenses
- GENERAL
 - Mirrors (table top), lights, extension box
 - Chair, table, power, AC to be arranged by client at venue
 - Travel & Taxes
- DRAPING
 - Lehenga-dupatta draping
 - Veil / chunni setting
 - Saree draping is NOT included. If required, is chargeable

For general terms, payment terms & cancellation & refund policies, please go to end

PAYMENT & CANCELLATION

PAYMENT TERMS

- 50% advance for confirmation of booking
- Balance payable by end of Day 1 or completion of 50% of booking, whichever is earlier

CANCELLATION

In case of cancellation for any reason, your booking amount will be returned after deduction of cancellation charges* as follows:

- Over 3 months in advance: 10%
- 1 - 3 months: 20%
- 15 days to 1 month: 30%
- 5 days to 14 days: 40%
- Less than 5 days: 50%

**Cancellation charges calculated on total booking amount*

GENERAL TERMS

GENERAL TERMS

- Guest bookings cannot be used for any services for the bride
- Artists to be allocated a specific space or area to work. Room to room service is not possible.
- Entry into hotel / property to be ensured by the client. Please check with the property / your host in advance
- We are primarily a makeup and hairstyling service provider. Draping service is provided only as an add-on to makeup and hairstyling bookings.
- While we have some artists who can do makeup, hairstyling & draping, most of our artists specilize in one or two of these areas. Based on your requirment, we will be sending a mix of artists with different skill areas to ensure proper coverage of requirement along with flexibility.
- We have limited artists who can do regular saree draping. For specialist requirements, external draper must be booked separately.
- Timing will be calculated from start of services or 30 min after booked start time, whichever is earlier
- In case of delays, it is the responsibility of the client to inform us at least 2 hours before the start time, so we can alter travel plans
- In case of delayed start / finish beyond specified timings, additional charges will be applicable @15% per 30 min.



THANK YOU

